

MÁSMÓVIL closes the acquisition of Yoigo Spain's fourth telecommunications provider is created

- The fourth provider has its own proprietary 4G mobile and broadband infrastructure, enabling it to offer combined services at attractive prices to consumers and corporate users alike in Spain.
- The new group has almost 4.3 million customers, revenues of around €1.1 billion and EBITDA of more than €100 million according to the 2015 pro forma accounts.
- The company's stock market capitalization recently passed the €500 million mark, and it will be listed on the Continuous Market in the course of next year.

Madrid, 6th October 2016.- MÁSMÓVIL completed its purchase of Yoigo for a total price of €612 million in a deal which, together with the acquisition of Pepephone on 13th September, has created Spain's fourth telecommunications provider.

Following these transactions, MÁSMÓVIL now has its own mobile network of 4,700 aeriols 100% upgraded for 4G services, as well as proprietary broadband infrastructure capable of providing fibre optic and ADSL services to 18 million households. The fourth operator provides combined services (mobile, landline and internet) to both consumers and corporate users in Spain, offering discounts of 30-50% compared to the incumbents.

According to the 2015 pro forma accounts, the new group formed by Yoigo, Pepephone and MÁSMÓVIL generates revenues of €1.07 billion, EBITDA of €108 million and operating cash flow of almost €50 million (and more than €75 million in recurring operating cash flow) not including expected cost savings and synergies, while the company enjoyed market share equal to 10.5% of resident mobile telephony customers in Spain.

It serves close to 4.3 million customers, of whom 4.2 million are mobile users (a market share of 10.5% of resident customers in Spain) and 70,000 are broadband users. The new group's 4G mobile network covers 85% of Spain's population and its broadband network 80%.

Currently listed on the Madrid Alternative Market (MAB) and with a stock market capitalization that recently passed the €500 million mark, the company is committed to obtaining a listing on the Spanish Continuous Multinational over the course of 2017.

"Today is a very important day for ourselves, for the consumer and for the telecommunications market in Spain, because it marks the arrival of a new provider with the necessary capacity to offer excellent services to our customers and to compete on a differentiated basis with the incumbent operators. Furthermore, it is also the start of a period of integration, which we expect

to complete swiftly in order to benefit customers of all three companies very soon,” declared Meinrad Spenger, CEO of MÁSMÓVIL.

“Yoigo was formed almost ten years ago to break the status quo in the Spanish telecommunications market, and it achieved its goal. Today, it forms part of the fourth Spanish provider with the aim of continuing to grow, investing in better infrastructure and services and lowering prices. We have and will always focus on the customer,” said Eduardo Taulet, Yoigo’s CEO.

Information about Yoigo

At the end of 2015, Yoigo had 3.3 million mobile customers, of whom 70% were contract subscribers. Despite falling revenues in the telecommunications industry in recent years, Yoigo performed well in its business as an operator offering only mobile service, succeeding in lowering its churn rate and at the same time increasing ARPU and EBITDA. Yoigo has over 800 exclusive points of sale throughout Spain and a staff of approximately 100 employees.